

## **LAN Airlines selects Sabre reservations system, Sabre AirCentre Enterprise Operations portfolio**

*Latin American carrier also signs multi-year, full-content distribution agreement with Sabre Travel Network*

**SOUTHLAKE, Texas, Jan. 5, 2009** – LAN Airlines, one of the leading passenger and cargo airlines in Latin America and oneworld alliance member, chose Sabre as the airline's reservation and operational systems solutions provider, which includes SabreSonic *Customer Sales and Service (CSS)* and Sabre *AirCentre Enterprise Operations* products. LAN also entered into a multi-year, full content distribution agreement with Sabre Travel Network.

SabreSonic CSS is an advanced customer-focused reservations system that will provide the carrier with the most efficient technology in the airline industry. LAN will gain new capabilities to support all oneworld alliance and airline partner needs as well as other critical areas including, merchandising, customer service, reservations sales and inventory, departure control, ticketing, and passenger re-accommodation.

Sabre *AirCentre Enterprise Operations* includes an extensive portfolio of solutions serving every area of an airline's operation, maximizing efficiencies, providing significant cost savings and improving the ability to manage the unpredictable aspects of daily operations. LAN Airlines will leverage the Sabre operations portfolio to streamline flight operations, airport operations, crew management and scheduling. To support their operations objectives, LAN also selected Sabre's network planning and schedule management solutions.

LAN has also entered into a multi-year, full-content distribution agreement with Sabre Travel Network to provide the airline's content to all Sabre Connected travel agencies worldwide using the efficiencies of the Sabre Global Distribution System.

"We conducted an extensive evaluation of a number of reservations and operations systems and found in Sabre an outstanding partner that meets all of our needs, from the flexibility of their solutions to the global reach of the Sabre Global Distribution System," said Sergio Mendoza, vice president, Distribution and Revenue Management for LAN Airlines. "Sabre is providing LAN a set of products that are fully integrated and maximize operational efficiency."

Sabre officials said LAN will greatly benefit from the comprehensive portfolio of solutions and services as they work to obtain higher levels of efficiency and improve customer service.

"Latin America is an important growing region and LAN wants to exceed the expectations of its regional and worldwide customers," said Steve Clampett, president of Sabre Airline Solutions Products and Solutions. "Sabre looks forward to working with LAN to provide the carrier with fully integrated and proficient operational solutions that will help them focus on their customers, through SabreSonic CSS, in addition to the efficiencies provided by Sabre's operational solutions."

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### **About Sabre Airline Solutions**

The world's leading provider of integrated solutions and services for airlines and airports, Sabre Airline Solutions helps companies generate more revenue by optimizing performance in 14 key areas of airline operations. More than 300 leading carriers and over 100 airports use Sabre Airline Solutions to better market their schedules, sell their products, serve their customers and operate efficiently. Sabre Airline Solutions was founded in 1960. For more information on Sabre Airline Solutions, please visit [www.sabreairlinesolutions.com](http://www.sabreairlinesolutions.com)